## 2022 Ontario 55+ Winter Games - Revised Budget and Cost/Benefit Analysis

| Committee                                | Original TPA      | 2022 Expense  | 2022 Expense  | Reason(s) for Increase                                | Qualitative Concern                                |
|--|-------------------|---------------|---------------|---|--|
|  | Submission (2017) | Projection at | Projection at |   |  |
|  |                   | December 2020 | August 2021   |   |  |
| Accommodations                           | \$135,000         | \$142,200     | \$147,888     | On recommendation from BCHU, reserve several          | If large numbers of participants request single    |
|  |                   |               |               | rooms at each hotel to isolate any individual who     | occupancy rooms, we do not have enough space       |
|  |                   |               |               | may screen positive during the Games until they       | in the communities to accommodate, which           |
|  |                   |               |               | can arrange transportation home.                      | creates additional transportation costs to         |
|  |                   |               |               |   | neighbouring communities.                          |
| Food Services                            | \$74,350          | \$89,150      | \$148,810     |   | BCHU has indicated that each team attending the    |
|  |                   |               |               | 1. On recommendation from BCHU, serve meals           | Games should be cohorted and remain distanced      |
|  |                   |               |               | in boxed form or vendor served buffet.                | from all other teams. This removes any ability for |
|  |                   |               |               | -Creates increased cost of materials for serving or   | participants to interact with other members of     |
|  |                   |               |               | staff costs for catering.                             | their District or sport, aside from during actual  |
|  |                   |               |               | -Original lunch cost \$11/person, increased to        | play.  |
|  |                   |               |               | \$17/person - Total \$14,660                          |  |
|  |                   |               |               | 2. Additional recommendation from BCHU that           |  |
|  |                   |               |               | social events (Opening Night/Middle Night) be         |  |
|  |                   |               |               | divided out into smaller spaces (ie hotel banquet     |  |
|  |                   |               |               | halls vs. large event spaces) to mitigate risk.       |  |
|  |                   |               |               | -Original opening meal cost \$25/person,              |  |
|  |                   |               |               | increased to \$45/person - fixed cost of hotel        |  |
|  |                   |               |               | served dinner (plated dinners are \$65/person) -      |  |
|  |                   |               |               | Total \$45,000  |  |
| Games Organizing Committee Adminstration | \$103,867         | \$148,989     | 7             | n/a   |  |
| Marketing/Communications/Promotions      | \$47,550          |               | +/            |   |  |
| Medal                                    | \$9,300           |               | 1 -7          | -   |  |
| Medical                                  | \$1,000           |               | 1 1           | n/a   |  |
| Registration/Accreditation               | \$8,320           | \$12,250      | \$7,150       | Deduct rental cost of Civic Centre - registration to  | OSGA has voiced the struggles that some Districts  |
|  |                   |               |               | happen in hotels where opening meal is taking         | are facing in arranging qualifiers. Will the best  |
|  |                   |               |               | place. City staff have also indicated that there is a |  |
|  |                   |               |               | high probability that the Civic Centre will remain a  | . , .  |
|  |                   |               |               | COVID testing site and as such they are not           | hosting only the group that was able to qualify    |
|  |                   |               |               | allowing event rentals in the space.                  | based on their District's capability?              |
|  |                   |               |               |   |  |

| Special Events  | \$13,813 | \$18,834 | \$37,503 | BCHU recommendation to move from hosting one<br>large event to several smaller events. Additional<br>cost is based on rental and A/V costs for a pre-<br>recorded presentation and 6 venue rentals, plus<br>A/V and entertainment costs at each.<br>County of Brant is able to host 425 individuals<br>indoors at Paris Agricultural Society based on<br>COVID capacities. Additional individuals would<br>need to be divided out into additional, small<br>capacity County and City venues (halls, hotels,<br>etc.). Additonal costs would come when needing<br>to book additional venues, but would allow us to<br>host 855 participants. Cost to rent 3 hotel<br>banquet halls = \$4803.   | Events in hotel banquet halls and smaller, older<br>venue spaces does not provide Brantford and the<br>County of Brant the opportunity to showcase the<br>best of what the communities have to offer in<br>terms of flag ship facilites.<br>Ex: Opening Night moved from Sanderson, then<br>to Civic, now to hotels.  |
|-----------------|----------|----------|----------|---|---|
| Sport Logistics | \$17,700 | \$28,400 | \$43,861 | <ol> <li>Community Use of Schools is currently<br/>unavailable, indication from City/County staff is<br/>that if cases increase through the Fall, this<br/>unavailability will continue through the school<br/>year.</li> <li>Original budget had 3 schools in use at approx.</li> <li>\$600/school for the weekend. Also, need to divide<br/>Duplicate Bridge into two facilities based on<br/>COVID capacities.</li> <li>Increase for Badminton \$4196, Bridge \$1808,<br/>Table Tennis \$500, Volleyball \$4325 (only possible<br/>facility for this is currently not being rented at all<br/>in 2021 with 2022 only a possibility. Rate is based<br/>similar facility rates as ownership has changes<br/>and new rates have not become available.</li> <li>Wayne Gretzky Sports Centre has increased<br/>their fees, no longer providing us with Youth<br/>Rates - Total increase - \$4632</li> </ol> | <ol> <li>Moving participants in some sports from<br/>relatively new/nice school facilities into much<br/>older spaces.</li> <li>Per BCHU, Teams and participants not<br/>permitted to interact with other participants<br/>outside their team between games or matches.</li> <li>Possible that additional facilities will need to be<br/>rented to transport participants to "waiting<br/>locations" or back to their hotels between games<br/>and matches in order to adhere to COVID<br/>capacities at facilities.</li> </ol> |
| Transportation  | \$11,200 | \$18,000 | \$34,800 |   | Sharp Buslines has indicated that they are not<br>chartering until at least 2022 and asked that we<br>call back in January to see if they would be<br>offering charters at that time. Other Coach Bus<br>companies charter in the range of \$800-<br>\$1200/day based on 2020 rates.  |

| Volunteers   | \$6,900   | \$9,100   | \$12,474  |  |
|--------------|-----------|-----------|-----------|--|
|              |           |           |           | Under Step 3, cannot host all volunteers together. |
|              |           |           |           | Split into two virtual or in-person trainings at   |
|              |           |           |           | Sanderson Centre, which can support a hybrid       |
|              |           |           |           | virtual event. Quoted at \$3037/training for       |
|              |           |           |           | staffing costs and space rental.                   |
| Sanitization |           | \$3,500   | \$3,500   | n/a  |
| TOTAL COSTS  | \$429,000 | \$534,983 | \$649,535 |  |

## ADDITIONAL FUNDING REQUESTS:

| TOTAL  | \$240,535 |
|--|-----------|
| Current Revision (Aug 2021)                        | \$114,552 |
| Secondary Request -Reduced Sponsorships (Apr 2021) | \$20,000  |
| Original Postponement Request (Dec 2020)           | \$105,983 |